



WELCOME!

TPCH CoC Program Grant Committee

Increasing Income Session

October 19, 2023

9-11am



AGENDA

Session Objectives

CoC Data Review – Increasing Income

Entering Data

What Works and Barriers

Share Out: Discussion and Vote

Next Steps



SESSION OBJECTIVES

**Lisa Floran &
Diego Coronado**



Objectives



REVIEW THE 'INCREASING INCOME' (AT ANNUAL ASSESSMENT AND EXIT) PERFORMANCE MEASURE AND DATA COLLECTION PROCEDURES



IDENTIFY TOP BEST PRACTICES CURRENTLY BEING USED AND TOP BARRIERS TO HELPING PEOPLE INCREASE INCOME



IDENTIFY DEEP DIVE PRESENTATION TOPICS RELATED TO INCREASING INCOME FOR GENERAL COUNCIL SESSION



Menti Questions

How to access Menti on your
phone:





Menti Questions

1. Which housing programs do you have experience with?



Menti Questions

2. What background and experience do you bring to today's conversation?

The logo for TPCH (Tucson-Pima Collaboration to End Homelessness) is displayed in large, white, bold, sans-serif capital letters on a dark orange circular background.

Tucson-Pima Collaboration to End Homelessness is a common-interest collaboration of many community non-profit and faith-based organizations, government entities, businesses and individuals which:

Work together to end homelessness and address issues that contribute to homelessness

Act as the US Department of Housing & Urban Development (HUD) Homeless Continuum of Care (CoC) for the geographic area of Tucson/Pima County, Arizona.

TPCH is the only body that HUD recognizes to plan for, rate, rank and approve submission of grant applications for Continuum of Care Program and Youth Homelessness Demonstration Program funding in Pima County. Together, these programs account for appx. \$14M in Federal funds annually.

The logo for the TPCH Program Grant Committee is a large orange circle on the left side of the slide. Inside the circle, the text "TPCH Program Grant Committee" is written in white, bold, sans-serif font, stacked vertically. In the top-left corner of the slide, there is a small yellow speech bubble icon.

TPCH Program Grant Committee

The Program Grant Committee provides expertise and guidance to the TPCH Board:

Monitoring CoC recipient and subrecipient performance; recommending performance improvement plans to the CoC Board.

Recommending priorities and community strategies related to the use of CoC Program funds to the CoC Board.

Developing and recommending performance improvement targets for CoC projects consistent with the CoC's adopted system performance improvement strategies.

Reviewing, updating, and overseeing the implementation of the CoC's approved reallocation policies.

A decorative graphic in the bottom right corner consisting of several thick, yellow, curved brushstrokes of varying lengths and orientations.

Menti Questions

3. What are common ways that you see people in housing programs make money/income?



CoC Data Review

**Elaine
MacPherson and
Taylor Miranda**



What is Quarterly Monitoring?



Required by HUD per 2 CFR
578.7:

- (6) Consult with recipients and subrecipients to establish performance targets appropriate for population and program type, monitor recipient and subrecipient performance, evaluate outcomes, and take action against poor performers



Monitoring is:

BASED ON
LOCAL NEED.

...but aspires to
meet or exceed
national
benchmarks

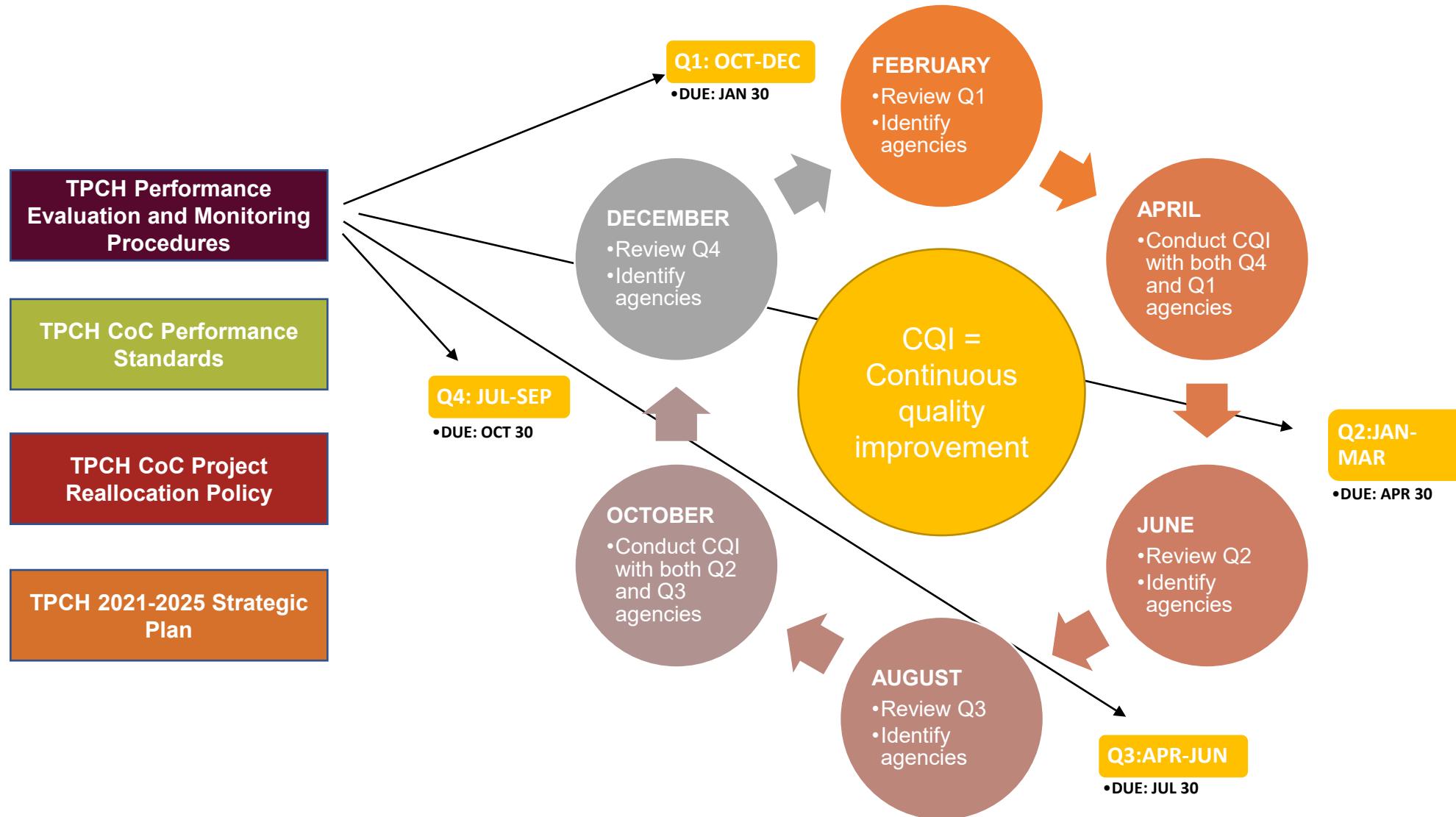
Set by us as
community

Measured
quarterly via
quantitative and
qualitative data

Used for
reallocation



Quarterly Monitoring Routine





How is our
community
doing?

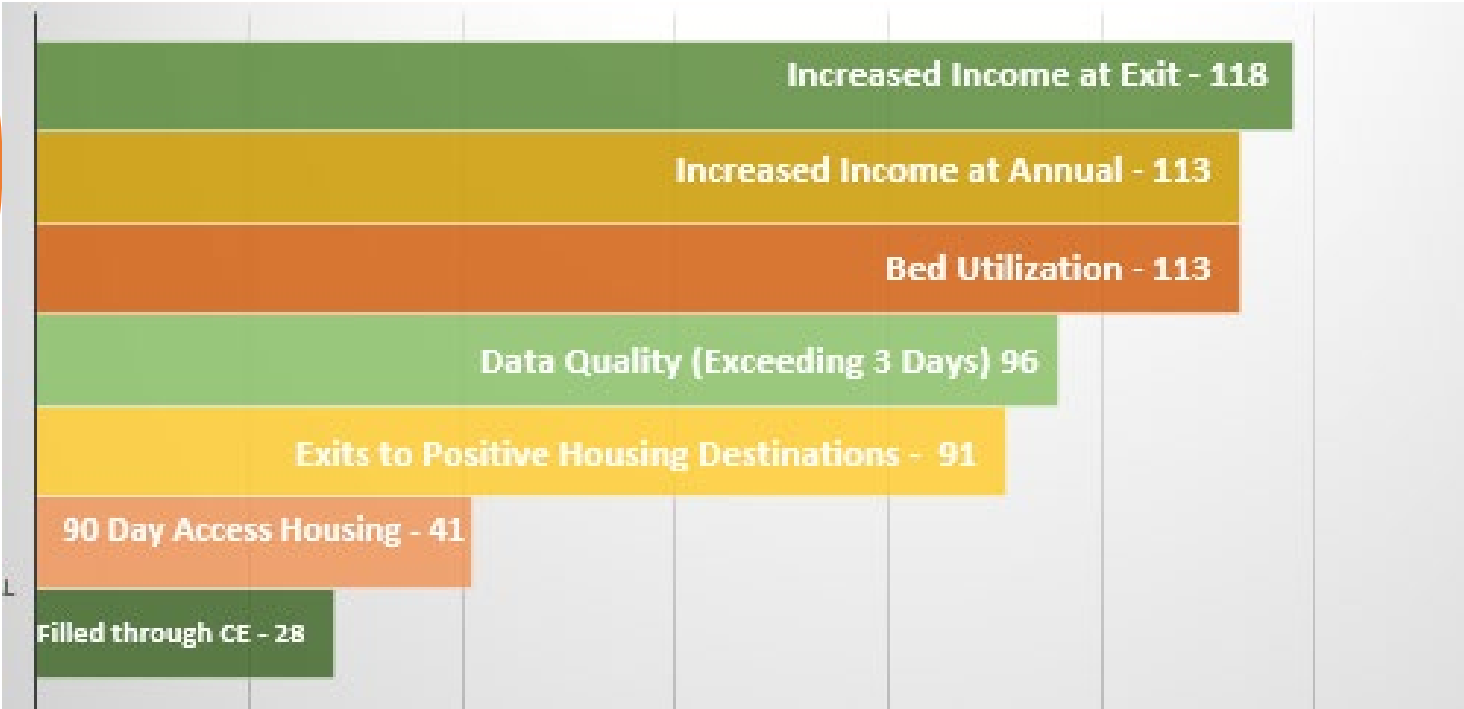
COMPONENT	STANDARD – INCREASING INCOME AT EXIT	STANDARD – INCREASING INCOME AT ANNUAL ASSESSMENT
TH / RRH	50%	40%
PSH	50%	40%
SH RESIDENTIAL	50%	40%
SH TOTAL PROJECT	20%	20%
NAVIGATION	No standard	No standard



How is our community doing?



Number of Times Standard Not Met





Data Entry

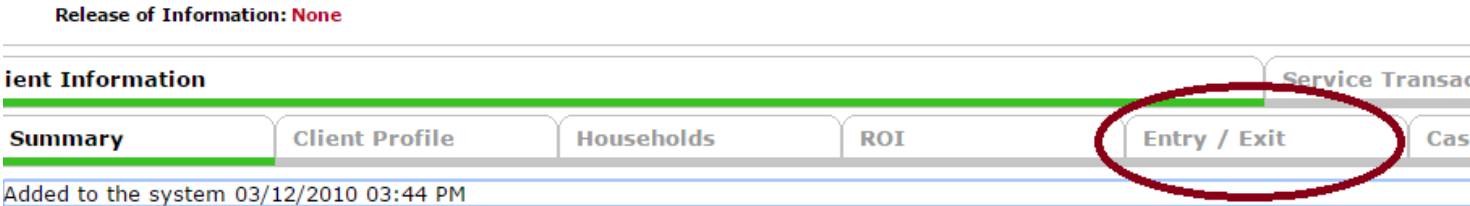
**Susanna
Rodriguez**

Updating a Change in Participant's Income using HMIIS

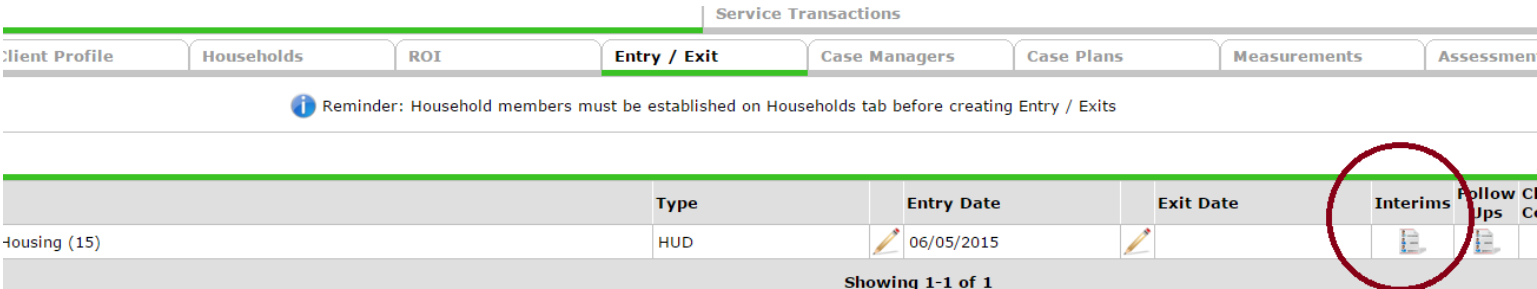
Create and Interim Review anytime the participant reports a change in cash income.

An example of a change can be an increase or decrease in income. The Review Date is the date the participant reports the change. The Annual Assessment must be completed 30 days before or on the Head of Household's anniversary date.

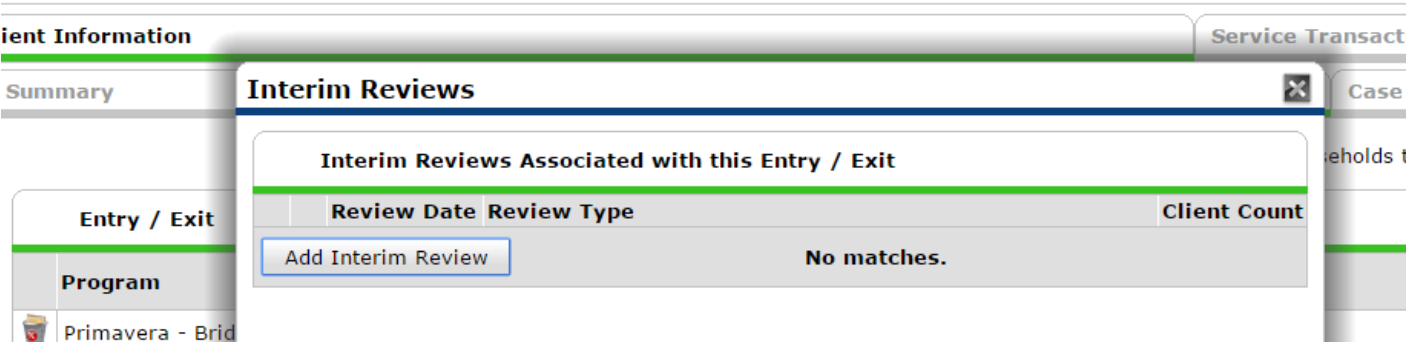
- Find your client... - Click on the entry/exit tab across the top of the screen.



- Click on the review icon in the 'Interims' column.



- Click on 'Add Interim Review'



- Click to include household members if applicable.
- Select the review type:
 - ‘Update’ – Used for any updates during the client’s program participation.
 - ‘Annual Assessment’ – Required if the participant is in the program for one year or longer.
- Click ‘Save and Continue’.

Add Interim Review - (72036) Ophi, Test

Household Members

i To include Household members associated with the Entry / Exit for this Interim Review, click the box beside each name.



(156055) Female Single Parent

(72036) Ophi, Test (Entry Date: 08/25/2014 2:19 PM)

(531174) Krfp, Child (Entry Date: 08/25/2014 2:19 PM)

(503805) Vthm, Test (Entry Date: 08/25/2014 2:19 PM)














Interim Review Data

Entry / Exit Provider	1 Flamingo PT:TH TA1:SF+HC (2691)
Entry / Exit Type	HUD
Interim Review Type*	-Select-
Review Date*	08 / 27 / 2014   4 : 12 : 29 PM


- Update the change(s). The example below relates to an income change.

IMPORTANT – When updating a ‘Source of Income’ – you must end the previous ‘Source of Income’. For example, a person now has ‘Earned income’.
















- Click on the HUD Verification.

TPCH HP, PSH, RRH, SSO & TH Update (2021)		Interim Review Date: 10/17/2023 12:00:00 AM 	
Enrollment CoC *		AZ-501 	
Housing Move-in Date (RRH & PSH Only)		05 / 01 / 2022   	
Income from Any Source *		No (HUD) 	
Monthly Income		HUD Verification 	

HUD Verification: Monthly Income for 05/01/2022

 Per Source of Income, the current records for Monthly Income as of 05/01/2022 are displayed below. Any previous records for Monthly Income not overlapping as of this date are not displayed. In the event that multiple records exist per Source of Income as of 05/01/2022, records containing "Yes" values will be displayed and take precedence for reporting purposes.

- Click on the Source of Income pencil you want to update.

Source of Income	Receiving Income Source?			
	Yes	No	Data Not Collected	Incomplete
 Alimony or Other Spousal Support (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 Child Support (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 Earned Income (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 General Assistance (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 Other (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 Pension or retirement income from another job (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 Private Disability Insurance (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 Retirement Income From Social Security (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 SSDI (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 SSI (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 TANF (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 Unemployment Insurance (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 VA Non-Service Connected Disability Pension (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 VA Service Connected Disability Compensation (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
 Worker's Compensation (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>

Save

Save & Exit

Exit

- Income Source changed –

Do not change the ‘Receiving Income Source’ response because this will change the history of the person’s previous income source.

Only enter an ‘End Date’ which is the date the income source ended. Click ‘Save’.

This will make the bullet for this Income Source as ‘Incomplete’.

The screenshot shows a web form titled "Edit Recordset - (2) Geller, Ross". The form is for editing a recordset and is divided into several sections. The "Monthly Income" section is highlighted with a light blue background and contains the following fields:

Monthly Amount	<input type="text"/>	G
Source of Income	Earned Income (HUD)	
If Other, Please Specify	<input type="text"/>	
Receiving Income Source?	No <input type="checkbox"/> G	
Start Date *	03 / 01 / 2022 <input type="calendar"/> <input type="refresh"/> <input type="calendar"/> G	
End Date	10 / 16 / 2023 <input type="calendar"/> <input type="refresh"/> <input type="calendar"/> G	

At the bottom of the form, there are three buttons: "Print Recordset", "Save", and "Cancel".

HUD Verification: Monthly Income for 10/17/2023

i Per Source of Income, the current records for Monthly Income as of 10/17/2023 are displayed below. Any previous records for Monthly Income not overlapping as of this date are not displayed. In the event that multiple records exist per Source of Income as of 10/17/2023, records containing "Yes" values will be displayed and take precedence for reporting purposes.

Select the Receiving Income Source? value for all incomplete Source of Income records

- No
- Data Not Collected
- Incomplete

- This will make the bullet for this Income Source as 'Incomplete'.

Source of Income	Receiving Income Source?			
	Yes	No	Data Not Collected	Incomplete
Alimony or Other Spousal Support (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Child Support (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Earned Income (HUD)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
General Assistance (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Pension or retirement income from another job (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Private Disability Insurance (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Retirement Income From Social Security (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
SSDI (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
SSI (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
TANF (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Unemployment Insurance (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
VA Non-Service Connected Disability Pension (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
VA Service Connected Disability Compensation (HUD)	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>

- Click on Yes for the Source of Income and enter the Monthly Amount' and click Save.

HUD Verification: Monthly Income for 10/17/2023

Per Source of Income, the current records for Monthly Income as of 10/17/2023 are displayed below. Any previous records for Monthly Income not overlapping as of this date are not displayed. In the event that multiple records exist for the same date, only the most recent records containing "Yes" values will be displayed and take precedence.

Select the Receiving Income Source? value for all incomplete Source of Income records

No
 Data Not Collected
 Incomplete

Source of Income	Yes
Alimony or Other Spousal Support (HUD)	<input type="radio"/>
Child Support (HUD)	<input type="radio"/>
Earned Income (HUD)	<input checked="" type="radio"/>
General Assistance (HUD)	<input type="radio"/>
Other (HUD)	<input type="radio"/>
Pension or retirement income from another job (HUD)	<input type="radio"/>
Private Disability Insurance (HUD)	<input type="radio"/>
Retirement Income From Social Security (HUD)	<input type="radio"/>

Add Recordset

Monthly Income

Monthly Amount	500 G
Source of Income	Earned Income (HUD)
If Other, Please Specify	<div style="border: 1px solid #ccc; height: 100px; width: 100%;"></div> G
Receiving Income Source?	Yes
Start Date *	10 / 17 / 2023 G
End Date	/ / G

Save **Cancel**

Income change has been made in HMIS and will be reflected in the reports.



What Works / Barriers


**Diego Coronado
and Steph
Santiago**



What Works

**Will need a pen and
something to write
on.**

Pairs



**Please find a person
in the room with the
same number or
letter on their card.**


What Works

**Each person will
have 5 minutes to
answer the following
question.**

What Works

- 1. What has worked well for helping your program participants increase their income?**
- 2. If you could share one tip with a new program staff member about helping clients increase income, what would it be?**

Group Up



**Now, with your partner,
look for the other pair in
the room who also has the
same number or letter on
their card as you do.**

What Works

**In the next 15 minutes,
quickly review the best
strategies for 'what works'
from your previous
discussion.**

**As a group, what do you think
are the top 2 strategies
overall for increasing income
that your group would
recommend?**

Barriers

**In the next 15 minutes,
discuss the barriers with
your group.**

**What does your group
think are the two biggest
barriers to increasing
income?**



Discussion, Vote and Next Steps

**Jen Darland and
Lisa Floran**

Share Out

**What were your group's
top 2 barriers?**

**What were your group's
top 2 recommendations?**

General Council

**Take a few minutes to
vote via sticker about
which topics you would
like to explore further at
the next General
Council meeting.**

tpch@tucsonaz.gov

A decorative yellow dashed line consisting of five short, curved segments that starts on the orange background and extends into the white background.

Wrap Up

**What will you do as a
next step?**